## Investor Presentation



## Executive summary

- Arbejdernes Landsbank initiates issuance of Preferred Senior for the purpose of meeting the bank's MREL requirement resulting from the Danish SIFI designation.
- The expected DKKbn 10 MREL requirement will be phased-in until year-end 2025.
- Issuance of Preferred Senior will take place under Arbejdernes Landsbank's DKKbn 11 MTN Programme and will be listed on Nasdaq Copenhagen.
- A Preferred Senior from Arbejdernes Landsbank will offer exposure towards:
- A robust Danish SIFI bank focusing on private costumers and local business
- A bank with a stable and committed ownership structure
- A strong market position - ranked as the Danes' preferred bank 14 years in a row
- A strong loan book - well-diversified in terms of sectors and industries with low levels of impairments
- Robust A2/P-1 rating from Moody's - A2 exp. for Preferred Senior
- Well-capitalised bank with a strong and stable funding profile




## Introduction to Arbejdernes Landsbank Group

## Arbejdernes Landsbank A/S

## A robust Danish retail bank focusing

on private customers and local business

- Established in 1919
- Providing full-service and financial solutions for private customers, associations and companies

■ Value driven and our goal is to remain a responsible, serious and competitive customer orientated retail bank

- Strong reputation and \#1 in customer satisfaction
- Majority owner of Vestjysk Bank in 2021
- Designated SIFI-bank in 2021 and Group 1 bank in 2023
- Strong credit quality / Strong loan book based on a private customer base.


Equity (DKK)
13.0 bn (group)

$+130.000$
new customers over the past 10 years

Danish bank


Low
impairments

352.875
customers

## Arbejdernes Landsbank Group

## L Arbejdernes Landsbank

■ The 6th largest bank* operating in Denmark

- Offering finance solutions to personal customers, corporates and unions
- 61 branches

■ 1,155 employees

- More than 350,000 customers

■ Total assets: DKKbn 112

Lal finans

- A finance company operating in Denmark
- Offering finance solutions to personal and corporate customers

■ 88 employees
■ More than 29,600 customers
■ Total assets: DKKbn 8.3

## 给estjyskBANK

- Offering finance solutions to personal and corporate customers
- 23 branches
- 627 employees
- More than 179,000 customers

Total assets: DKKbn 42.8

Ejendomsselskabet SLUSEHOLMEN A/S

- Construction of a new domicile (completed in H 1 2025)


## Stable and committed board

Arbejdernes Landsbank was founded in 1919 by 62 Danish trade union confederations and cooperatives.

Today, more than $80 \%$ of the shares are owned by the trade union confederations and cooperatives in Denmark:

- 3F is the largest shareholder with 33\% and Dansk Metal holds 20\%
- Others consists of 22,000 private shareholders. All members of an approved workers union i.e. the articles of association of Arbejdernes Landsbank
- The five largest shareholders are represented in the Board of Directors
- Stable and committed board
- Chairman Claus Jensen from Dansk Metal (Board member since 2013)
- Deputy chairman Ole Dam Wehlast from NNF (Board member since 2016)

Dansk Metal
20\%


## A strong brand

- the Danes' preferred bank 14 years in a row

Arbejdernes Landsbank is ranked as the preferred Danish bank in the largest Danish bank survey for 14 consecutive years.

## Customers highlight:

- A credible bank
- Provider of the best solutions in the market
- Advisors - not salespersons

Arbejdernes Landsbank is ranked as the most attractive bank according to bank customers in 2022 in Voxmeters survey.

- $27.1 \%$ of the bank clients points to Arbejdernes Landsbank as the bank they would choose if they were to choose another bank.
- This is twice as many as the second most popular bank in the Survey.

Strong market position:
Highest customer satisfaction score (CEM) compared to our competitors, 2022


## Customer value position is supported by a strategic collaboration model

The core business and the customer journey is supported and improved through:

- Strategic partnerships with well known partners in the Danish financial markets
- Joint solutions

2 al finans

All you need to get paid

## dlr-kredit

8 nets

VALIFIED

## Focus on creating more satisfied customers <br> is core to future success

- Growth
- Profitability


## Majority owner of Vestjysk Bank in 2021

- In 2017, Arbejdernes Landbank joined a consortium together with Nykredit and AP Pension, and acquired DKKm 100 shares in Vestiysk Bank corresponding to 11.2 \% of total shares in Vestjysk Bankin 2017.
- Today we own 73\% of the shares in Vestiysk Bank and has no plans to increase the ownership in Vestijsk Bank
- Group Cooperation has been strengthened considerably.
- Group functions established and Group Risk Policies adopted in Vestijsk Bank
- Group manager appointed for Risk, Compliance and Internal Audit
- Joint management meetings and participation of Vestiysk Bank in the group's committees



## Vestjysk Bank <br> - Strategic objectives



## Nation wide retail network

- Focus on larger cities and perfect match to Vestijysk Bank



## Group position in the Danish retail banking market

- Market share for the Arbejdernes Landsbank Group is 4.0\% for domestic deposits among all banks in Denmark in 2022. And 2.4 \% for domestic loans.
- Arbejdernes Landsbank's share of Totalkredit loans is 7.5\%
- Vestiysk Bank's share of Totalkredit is 4.6\%

| Market share $\mathbf{2 0 2 2}$ | Arbejdernes Landsbank Group |
| :--- | :--- |
| Domestic deposits | $4.0 \%$ |
| Domestic loans | $2.4 \%$ |

Source: Finanstilsynet (Pengeinstitutter: Statistisk materiale).
14

## Arbejdernes Landsbank

Share of Totalkredit loans 7.5\%


## Vestjysk Bank

Share of Totalkredit loans 4.6\%


- Gross share of Totalkredit



## Stable financial performance

- Cost increase related to regulatory and IT related investments

■ 2021 impacted by one-off related to acqusition of Vestjysk Bank

- The Group's earnings are positively affected by the higher level of interest rates


## Group Financial Performance

- five-year comparison

|  | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}^{*}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3} \mathbf{~ H 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| DKKm | 1,104 | 1,075 | 1,070 | 1,643 | 2,218 | 1,564 |
| Net interest income | 580 | 688 | 700 | 1,197 | 1,565 | 707 |
| Net fees, charges and commissions | 46 | 342 | 285 | 293 | -127 | 275 |
| Market value adjustments and dividends | 69 | 94 | 173 | 508 | 102 | 24 |
| Other income | 1,799 | 2,198 | 2,228 | 3,640 | 3,758 | 2,569 |
| Core income | $-1,530$ | $-1,663$ | $-1,767$ | $-2,424$ | $-2,907$ | $-1,500$ |
| Costs and expenses | 70 | 54 | -79 | 162 | 52 | 84 |
| Impairments of loans and advances, etc. | 339 | 588 | 382 | 1,378 | 903 | 115,3 |
| Profit before tax | -40 | -44 | -52 | -49 | -114 | -280 |
| Tax | 299 | 545 | 330 | 1,329 | 789 | 874 |
| Profit |  |  |  |  |  |  |

[^0]
## Management focus

## Group core earnings

Core earnings are earnings before financial income, capital gains and impairments.

## Management is focused on improving core

 earnings with specific actions.■ Normalization of market interest levels has improved profitability

- Continued organic growth
- Increase "share of wallet" on existing customer base
- Increase effiency by optimize core bank processes (credit, onboarding and ALM)
- Realize synergies within the group (VB)



## Strategic focus on cost efficiency Group-target for cost-ratio 70 pct.

Management is focused on cost efficiency.

- Optimizing and streamlining our local branch network
- 2021 - AL: 70 branches, VB: 35 branches
- 2023 H1 - AL: 61 branches, VB: 23 branches
- Optimize core processes (credit, onboarding and ALM)
- Group synergies


## Group cost ratio



## Continuous customer

 growth due to strong value proposition and excellent brand- Strong organic growth


## Customer growth, 2011-2023 H1



## Growth in lending and deposits

## Group balance

- Solid organic growth since 2012
- The majority ownership of Vestiysk Bank affected the Group's lending and deposits from 2001



## Outlook 2023

■ In 2023, the group anticipates continued customer growth and higher return on the group's fund holdings.

- In April, Arbejdernes Landsbank increased profit expectations for the Group by DKKm 300 and again on 15 June 2023 by DKKm 400 Group profit.
- Thus, the group's expectations for the annual result for 2023 are in the range of DKKbn 1.9-2.1 before tax.
- The basis for the adjustments is primary higher net interest income from increasing interest rates and higher return on our bond portfolio in the first and second quarters of 2023, as well as lower impairment charges than expected. In addition, the Group have more positive expectations for the rest of 2023.




## Well-diversified loan book in terms of industries

## Gross credit exposures for the group (before impairment) by sector and industry



## Credit Quality <br> - A Strong Loan Book

- $68 \%$ of Group exposures is classified in the best group indicating a normal/good credit quality
- Exposure to private customers has a better classification than the group's business customers
- The Group's business exposure is characterized by Vestijsk Bank's busines lending, where a significant part of the portfolio experienced financial difficulties in the early 2010s

Group's gross exposures to private and business customers divided into the Danish FSA's scoring system

Private

3/2a:
Good/normal
credit quality
$77 \%$

## Business



## High credit-standards

- proved by low level of impairments during the last decade
- Primary lending to residential customers with security in real estate


## Group

Impairments \%
Lending DKKbn



## Vestjysk Bank's loan book has improved significantly

- After facing financial difficulties in the wake of the financial crisis Vestjysk Bank has managed to improve credit quality significantly
■ Loans to customers with good quality has increased to more than $50 \%$ of the portfolio
- Loans to impaired customers or customers with significant signs of weakness is now below 20\%
- More balanced and well-diversified loan book.
- Increased private vs. business
- Decreased share of real property and agriculture



## Vestjysk Bank has improved credit quality significantly



## Vestjysk Bank has improved credit quality significantly



## Management judgement

- AL Group has DKKm 518.0 in management judgement covering the uncertainty from the macro economic environment as well as uncertainty related to the interest, inflation, housing price drops, bankruptcies, ect.

■ The management judgement is increased in 2022

| Management estimates (DKKm) | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3} \mathbf{~ H 1}$ |
| :--- | :---: | :---: | :---: | :---: |
| Model uncertainties | 31.7 | 23.2 | 24.0 |
| Portfolios | 89.7 | 82.9 | 82.0 |
| Macro-economic uncertainties | 322.1 | 434.5 | 412.0 |
| - Corona | 220.7 | 0.0 | 0.0 |
| Interest rate, inflation, housing price drops, bankruptcies, etc. | 0.0 | 364.5 | 387.0 |
| - Other | 101.4 | 70.0 | $\mathbf{2 5 . 0}$ |
| Total | $\mathbf{4 4 3 . 5}$ | $\mathbf{5 4 0 . 6}$ | $\mathbf{5 1 8 . 0}$ |



## Bond portfolio - highly liquid and strong average rating

- Issuer segmentation is highly concentrated in covered bonds accounting for more that $84 \%$ of the total bond portfolio
- The Group's bond portfolio is highly concentrated in AAArated instruments and issuers. Only a small fraction of the Group's total portfolio is invested in non-investment grade and non-rated bonds
- Average duration on group's bond portfolio is 1.5 years.


## Issuer Distribution

Group Bond Portfolio


## Rating Distribution

Group Bond Portfolio
AA- to AA +
2\%

A- to $A+$
$\mathbf{8 \%}$

BBB- to BBB +
$\mathbf{2 \%}$
2\%
Rating
$\mathbf{1 \%}$


## Regulatory requirements and capital targets

- The Group's capital target has been set as the solvency need plus capital conservation buffer and an excess cover of 4.5 percentage points (based on severe recovery stress)
- Arbejdernes Landsbank applies the standardised approach for calculation of credit and market risk as well as CVA risk.


## Group Capital ratios, 2023 H1

|  | Capital <br> ratios | Capital <br> target | Reg. <br> requirement <br> incl. buffers | Surplus/ <br> requirement |
| :--- | ---: | ---: | ---: | ---: | ---: |
| CET1 | $\%$ | $\%$ | $\%$ | $\%$ |
| Tier 1 capital | 16.9 | 13.4 | 11.8 | 5.1 |
| Total capital | 18.5 | 15.5 | 13.7 | 4.8 |
| Total capital incl. MREL | 20.6 | 18.1 | 16.3 | 4.3 |

## Group Risk Exposure Amount (REA) 2018-2023 H1



## MREL requirement fully phased in from the begining of 2026

- Current forecasts indicates total MREL issuances around DKKbn 10, depending on future riskweighted assets and size of actual countercyclical capital buffer (CCyB). MREL requirement change 1:1 with $C C y B$

■ Forecast of DKKbn 10 is incl. estimated CCyB of 2.5 \%
■ Internal buffer to address regulatory guidance on refinancing risk

- Plan to issue semi-annually with roughly same size pr. issuance through MTN programme

| MREL requirement - Group level | $\%$ | $\%$ |
| :--- | :---: | :---: |
| - Solvency need | 10.4 | 10.0 |
| Requirement for loss absorption | 10.4 | 10.0 |
| - Solvency need | 10.4 | 10.0 |
| - Capital conservation buffer | 2.5 | 2.5 |
| - SIFI buffer | 1.0 | 1.0 |
| Requirement for recapitalisation | -9.9 | 13.5 |
| - Phase-in | 14.3 | 0.0 |
| MREL requirement | 2.5 | 23.4 |
| - Capital conservation buffer | 2.5 | 2.5 |
| - Countercyclical buffer | 1.0 | 0.0 |
| - SIFI buffer | 6.0 | 1.0 |
| Combined buffer requirement | 20.3 | 6.0 |
| Total MREL and combined buffer requirement | 29.4 |  |

## Regulatory requirements and capital targets

- Capital targets
- Total Capital Ratio: 20.6\%
- CET1 ratio: 13.4\%
- Leverage ratio: Internal min. target 6.0\%
- Arbejdernes Landsbanks capital targets are based on macro stress test results
- Arbejdernes Landsbank MTN program will be expanded with an option for issuing Senior Preferred and green bonds effective from August 2023


## Capital requirement and targets as SIFI bank

| Total capital ratio | 2020 | 2021 | 2022 | 2023 H1 |
| :---: | :---: | :---: | :---: | :---: |
| Pillar I | 8.0 | 8.0 | 8.0 | 8.0 |
| Pillar II | 2.3 | 2.0 | 2.3 | 2.4 |
| Conservation buffer | 2.5 | 2.5 | 2.5 | 2.5 |
| Countercyclical buffer | 0.0 | 0.0 | 1.9 | 2.5 |
| SIFI buffer | 0.0 | 0.0 | 1.0 | 1.0 |
| Regulatory requirement | 12.8 | 12.5 | 15.7 | 16.3 |
| Capital target, whereof | 16.8 | 17.4 | 17.8 | 18.1 |
| - solvency need | 10.3 | 10.0 | 10.3 | 10.4 |
| - combined buffer ex. Countercyclical buffer | 2.5 | 2.5 | 3.5 | 3.5 |
| - stress buffer | 4.0 | 5.0 | 4.5 | 4.3 |
| - adjustment for minority interests |  | -1.0 | -0.5 | -0.3 |
| CET1 ratio | 2020 | 2021 | 2022 | 2023 H1 |
| Pillar I | 4.5 | 4.5 | 4.5 | 4.5 |
| Pillar II | 1.3 | 1.1 | 1.3 | 1.3 |
| Conservation buffer | 2.5 | 2.5 | 2.5 | 2.5 |
| Countercyclical buffer | 0.0 | 0.0 | 1.9 | 2.5 |
| SIFI buffer | 0.0 | 0.0 | 1.0 | 1.0 |
| Regulatory requirement | 8.3 | 8.1 | 11.2 | 11.8 |
| Capital target, whereof | 12.3 | 12.4 | 13.4 | 13.4 |
| - solvency need | 5.8 | 5.6 | 5.8 | 5.8 |
| - combined buffer ex. Countercyclical buffer | 2.5 | 2.5 | 3.5 | 3.5 |
| - stress buffer | 4.0 | 5.0 | 4.5 | 4.5 |
| - adjustment for minority interests | - | -0.7 | -0.4 | -0.4 |

## Rating

Moody's announced August 24th 2023 latest rating decision on Arbejdernes Landsbank, assigning the following ratings:

- Baseline credit rating: Baa2
- Bank deposit rating: A2/P-1
- Outlook: Stable


## Key strength and challenges from the Credit Opinion:

 Credit strengths:- Popular retail franchise across Denmark
- Strong capitalization

■ Very strong funding and liquidity profile

## Credit challenges:

- Increased asset risk due to the consolidation of Vestjysk Bank
- Volatile profitability



## Strong and stable funding profile

- Primary funding source is stable household deposits with a household/corporate deposit ratio of roughly 70/30 - based on a large and solid customer base
- Deposits make up around $80 \%$ of total funding base currently - around 75\% after full MREL issuance
- Bond issuances to ensure proper capital base and MREL targets - not due to liquidity concerns/needs


## Funding profile, 2022-2027

| DKKm | Funding 2022 | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 4}$ | $\mathbf{2 0 2 5}$ | $\mathbf{2 0 2 6}$ | $\mathbf{2 0 2 7}$ | $\mathbf{> 2 0 2 7}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Deposits | 72,908 | 70,780 | 25 | 132 | 182 | 511 | 1,278 |
| Credit institutions | 716 | 716 | 0 | 0 | 0 | 0 | 0 |
| Senior non-preferred | 2,318 | 30 | 608 | 680 | 1.000 |  |  |
| Tier 2 | 1,275 | 250 | 125 |  | 900 |  |  |
| Additional Tier 1 | 955 | 50 |  |  | 96 | 380 | 429 |
| Own Funds | 11,358 | 0 | 0 | 0 | 0 | 0 | 11.358 |
| Contractual expiry |  | $\mathbf{7 1 , 8 2 6}$ | $\mathbf{7 5 8}$ | $\mathbf{8 1 2}$ | $\mathbf{2 , 1 7 8}$ | $\mathbf{8 9 1}$ | $\mathbf{1 3 , 0 6 5}$ |
| Total funding | $\mathbf{8 9 , 5 3 0}$ | $\mathbf{1 7 , 7 0 4}$ | $\mathbf{1 6 , 9 4 6}$ | $\mathbf{1 6 , 1 3 4}$ | $\mathbf{1 3 , 9 5 6}$ | $\mathbf{1 3 , 0 6 6}$ | $\mathbf{0}$ |

## Deposit surplus ratio

(deposits ex. AUM/net lending)


## Very strong liquidity risk profile

## Strong liquidity position with conservative risk profile

■ Acquisition of Vestjysk Bank has not altered the liquidity risk profile materially

- Substantial liquidity buffer and a large share of (very) stable deposits - 69.2\% categorized as stable in LCR-methodology
- Deposit base well diversified, consisting primarily of smaller household customers

Strong liquidity metrics well above internal targets and regulatory requirements



## Sustainability strategy

## Strategy for sustainability

## UN Sustainable Development Goals

## 目目园园圂图园图

| Sustainable <br> finance | Sustainable <br> asset management | Sustainable <br> own portfolio | Sustainable <br> internal operations |
| :---: | :---: | :---: | :---: | :---: |
| Objective | Objective | Objective | Objective |

## Guided by

 UN principlesIn 2021 we signed and reported to UN Principles for Responsible Bank－ ing，UN Principles for Responsible Investments and UN Global Compact．

Integrated through policies
A distinct CSR and Sustainability policy has been signed by the Board of Direc－ the Board of Direc－
tors and ESG con－ siderations has been integrated
in policies for business areas including the credit policy．


## Reporting

## Sustainability <br> initiatives

## Loans and Credits

ESG integrated in the credit
The credit rating of relevant business customers include ESG-risks and sustainability factors.

Electric and hybrid vehicles financing
DKKbn 2,5 loans making up 40\% of the to
tal car loan portfolio in AL Finans.

## Home energy efficiency

Dedicated loans with favourable conditions for small and large home renovations.

## ESG tool for business customers

 Business customers get free access to a digital ESG tool to support their sustainable and reporting efforts.
## Asset Management

## Policy for responsible investments

 Declaring our sustainability ambitions and requirements to service providers and suppliers.
## ESG screening

75\% of AUM has been ESG screened in 2022.

## SFDR article 8 eligibility

66\% of AUM in 2022 is estimated to be eligible to article 8 in the EU SFDR.

## Nordic Swan Ecolabel

17\% of AUM is placed in Nordic Swan Ecolabel funds with strict ESG requirements.


## Own Portfolio

## Responsible investments

 Long tradition for the importance of responsible investments.
## Green bonds

DKK 694 mill. invested in green bonds - ambition grow share as supply of green bonds increases.

## Investments in green solutions

 Investments in funds and companies that develop and produce green energy solutions
## Social impact investments

 Anchor investor in social impact bond fund with focus on both social and financial return.

Operations

## Growing sustainability skills

 Business advisors and investment advisors completed training in 2022 to better discussESG issues with customers.

## Group climate impact report

 Analysis of direct and indirect CO2eemissions for the group made publicly available.
## Diversity and inclusion

Efforts to strengthen our culture, including development of HR policies, HR processes and $H R$ structures and training.

## Best sustainable brand

 Rated best sustainable brand in the industry in 2023 by Sustainale Brand Index ${ }^{\text {TM }}$.

## Green Bond Framework 2023 - Key highlights

- Aim to support AL Group's sustainability goal of reaching net zero in 2050
- Aligned with the four core components of the ICMA Green Bond Principles 2021
- Broadly aligned with the EU Taxonomy for sustainable activities
- Sustainalytics has conducted a Second-party opinion on Arbejdernes Landsbank's Green Bond Framework



## External review

## Sustainalytics has reviewed Arbejdernes Landsbank's Green Bond Framework and produced a Second Party Opinion

- Sustainalytics is of the opinion that the Arbejdernes Landsbank Green Bond Framework is credible, impactful and align to the four core components of the Green bond principles 2021
- Sustainalytics concluded the following:
"Sustainalytics is confident that Arbejdernes Landsbank is well positioned to issue green bonds and that the Arbejdernes Landsbank Green Bond Framework is robust, transparent and in alignment with the four core compo nents of the Green Bond Principles 2021."

Second-Party Opinion
Arbejdernes Landsbank Green Bond Framework

| Lstainalyitisis sof the opinion |  |
| :---: | :---: |
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July 03,2023
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 $\underset{\substack{\text { susfinance.eneea@sustainalytics.com } \\(+44) \\ 20388000193}}{ }$

## Arbejdernes Landsbank's Green Bond Framework

## Use of Proceeds

- An amount equal to the proceeds of the Green Bonds will finance or refinance, in whole or in part, loans provided by Arbejdernes Landsbank that promote environmental benefits as determined by Arbejdernes Landsbank and in line with Arbejdernes Landsbank's corporate sustainability policy that correspond to the long-term vision of a social and environmentally sustainable society


## Process for project evaluation and selection

- Arbejdernes Landsbank has established a Green Bond Committee (GBC) that will ensure ongoing compliance with the Green Bond Framework. The GBC is responsible for evaluating and selecting projects that are in line with the framework's eligibility criteria. The GBC is comprised of representatives from Investor Relations, ESG and Sustainability, Credit, and the Business Department. The committee meets at least on an annual basis or when needed


## Management of Proceeds

- To manage the proceeds from green bonds the Green Bond Committee has established an Eligible Green Portfolio to ensure monitoring of the allocated proceeds. The Proceeds will be earmarked against the Eligible Green Portfolio and will be monitored within the internal systems of the bank


## Reporting

■ Allocation reporting
■ Impact reporting of environmental impacts of the Eligible Green Assets on an annual basis

## Eligible Green Projects \& Assets

## $+$ <br> Renewable energy

Financing of loans for renewable energy production facilities, construction of supporting infrastructure, including, but not limited to, from the
following sources:
Wind power
Solar energy
Geothermal energy
Bio energy
Green hydrogen
District heating/cooling distribution
Energy storage
$\square$
UN SDG mapping

## $Q$ <br> Energy efficiency

Financing of loans for energy efficiency measures including, but not limited to:

Addition of insulation to existing envelope components

Replacement of existing windows and external doors

Installation and replacement of energy efficient light sources

Installation, replacement, maintenance and repair of heating, ventilation, and air-conditioning (HVAC) and water heating systems

## ค

Clean transportation

Financing of loans for zero emission and low carbon transport solutions for public, passenger and freight purposes, including:

Road transport
Relevant supporting infrastructure, including:

- Infrastructure dedicated to non-motorized mobility,
- Electrical charging and hydrogen refueling stations and installations.

Green buildings

## Financing of loans for the construc-

 tion of new buildings and existing buildings:New buildings built after 31 December 2020

Existing buildings built before 31 December 2020

Renovations

UN SDG mapping

## Green bond issuance - Strategic objectives



The amount of Eligible Green Assets is expected to grow through new loan origination and addition of assets in the eligible categories

Arbejdernes Landsbank's MTN Program was updated on August 30, 2023 to enable green bond issuance. The Green Bonds can be issued in two formats: Senior preferred and Senior non-preferred Bonds

........

Green Bonds can be issued in DKK, SEK, NOK and EUR


The Proceeds from the green bonds will be earmarked against the Eligible Green Portfolio and will be monitored within the internal systems of the bank. It is Arbejdernes Landsbank's intention to maintain a balance where the Eligible Green Assets exceeds the proceeds of the outstanding green bonds with a solid margin.

## Eligible Green Assets Portfolio <br> - By category

| DKKm | Total | Renewable energy | Energy efficiency | Clean transportation | Green Buildings |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Eligible Green Assets <br> Portfolio, Q2 2023 | 4.043 | 0 | 0 | 2.013 | 2.030 |

Arbejdernes Landsbank's method for assessing the top 15\% most energy efficient buildings are be based on Nykredit's MOE top 15\% report. The report is an interpretation of the EU Taxonomy's 15\% most energy efficient buildings-criterion in a Danish context, in terms of thresholds on energy use for different building categories

The method for identifying the top $15 \%$ has been presented and evaluated by Sustainalytics as part of the second opinion process of the Green Bond Framework.


## The Offering

| Issuer | Arbejdernes Landsbank A/s |
| :--- | :--- |
| Issuer rating | A2 (stable) by Moody's (expected) by Moody's |
| Expected Issue Rating | DKK |
| Currency | 5nc4 subject to market demand |
| Maturity | Direct, unsecured and unsubordinated Preferred Senior Notes intended to constitute MREL Eligible Liabilities (see Condition 4(a) in the Base Prospectus) |
| Status | Fixed and/or Floating Rate Notes |
| Interest Rate | None |
| Events of Default | The Notes may be redeemed at par (plus accrued and unpaid interest) upon the occurrence of a Tax Event or upon the occurrence of a MREL <br> Disqualification Event, as further described in the Documentation. |
| Early Redemption |  |

## The Offering (continued)

Issuer

## Arbejdernes Landsbank A/S

Substitution / Variation

Documentation

Governing Law

Listing \& Clearing System

Denominations

Target Market

Joint Lead Managers Senior Notes

Danish Law

DKK 1,000,000

Ability to substitute or vary the notes in case of a MREL Disqualification Event and/or Tax Event, such that the Notes become or remain Qualifying Preferred

Documented under the Issuer's DKK 11bn Medium Term Programme dated 30 August 2023

Notes to be listed on Nasdaq Copenhagen stock exchange/ VP

MiFID II professionals/ECPs-only - Manufacturer target market (MiFID II product governance) is eligible counter parties and professional clients only (all distribution channels). No PRIIPs key information document (KID) has been prepared as not available to retail in EEA

Danske Bank A/S, Nykredit Bank A/S and Skandinaviska Enskilda Banken AB


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[^0]:    *Vestiysk Bank was included in the consolidated financial statements of Arbejdernes Landsbank for 2021 with earnings for 7 month. One-off income of 329 mDKK related to the acquisition of Vestiysk Bank

