

Strong results in challenged financial markets

With a profit before tax of DKK 514 mill. in 2016, Arbejdernes Landsbank delivered very satisfactory results, despite challenges in the financial markets, and fierce competition in the banking landscape. The results are based on continued solid growth in our core business, lower impairment charges and an impressive net increase of no fewer than 10,000 new customers.

Satisfied customers, a net increase of 10,000 new customers and strong growth in loans of 6%. These are just some of the main points from the past year at Arbejdernes Landsbank. Today, the Bank can present very satisfactory results for 2016, with a profit before tax of DKK 514 mill. and return on equity of 9.4%.

“We are very satisfied with the results, which mark a strong comeback after the first half year, in which negative investment portfolio earnings pulled the interim financial statements into a loss. The weak results in the first half year have now been reversed into a highly satisfactory performance for 2016 as a whole, and we have every reason to be proud,” said Gert R. Jonassen, CEO of Arbejdernes Landsbank.

He explained that the strong results are primarily due to a stabilisation of the financial markets in the second half year, a reduction in the need for impairments, and continued solid growth in the core business. The growth came in particular from the substantial number of new customers the Bank welcomed during the year. Many of the net 10,000 new customers are homeowners, and this has helped to increase the scope of the Bank’s business.

“Our attractive housing concepts “*AL BoligKlar*” and “*AL BoligBonus*”, launched at the beginning of the year, have no doubt strengthened our position in the market and attracted many new homeowner customers. Furthermore, we are convinced that our values and impressive rankings in various customer satisfaction surveys are highly significant factors in the continued growth in our customer base,” said Gert R. Jonassen.

Most recently, in early 2017, for the eighth consecutive year Danes chose Arbejdernes Landsbank as their preferred bank from among the 20 largest banks in Denmark in the comprehensive analysis of banks conducted by Voxmeter. According to Gert R. Jonassen, this further strengthens the Bank’s already strong image as a responsible bank.

“Once again, this confirms that our customers value our long-term strategy of running a responsible bank, focusing on personal advisory services, attentiveness and simplicity. We believe that this strategy, combined with the very latest digital solutions, are the key to high customer satisfaction and continued positive growth in our core business,” concluded Gert R. Jonassen.

In 2017, Arbejdernes Landsbank expects to achieve a profit before tax of between DKK 450-500 mill.

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